

WHAT IS SALES CULTURE?

An inclusive environment in which everyone in the organization has a line of sight to revenue and impacts the client's decision to say "yes." Teach your employees to think differently about what they already do and you've built a Sales Culture.

**EVERYONE IN YOUR ORGANIZATION
HAS THE ABILITY TO IMPACT A CLIENT'S DECISION.**

EVERYONE'S IN SALES, EVERYONE CONTRIBUTES

TODD WORKS WITH PROFESSIONALS IN A VARIETY OF OCCUPATIONS AND FROM A WIDE ARRAY OF INDUSTRIES.. THESE INCLUDE:

Accounting | Automotive | Banking | Finance | Human Resources | Information Technology | Legal
Logistics | Manufacturing | Nonprofit | Sales

TODD'S SALES CULTURE KEYNOTE AND WORKSHOPS™

Learn how to boost revenue, increase client satisfaction and improve employee retention by participating in one of Todd's educational and fun keynotes and workshops.

Everyone's in Sales: Building Sales Culture What Do YOU Do

Creating Your Value Proposition Relationship Portability™

Leveraging the Past, Present and Future for More Sales!

Coaching NOT Telling Networking Skills to Create Sales Culture Creating Virtual Sales Teams

SOME OF TODD'S CLIENTS:

PNC Bank NA | Subaru of America, Inc. | Women's Business Enterprise National Council | EY LLP
Society for Human Resource Management (SHRM) | Campbell's Soup Company | NFL Players Inc.



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"EVERY CONVERSATION IS A SELLING MOMENT"